

# Attachment 15

## Recruiter Training Script

### Who to recruit

#### HET

- Give the coupon to someone you know, such as a friend, relative or someone you are close to, and **not a stranger**.
- Give the coupon to someone who has not participated already.
- There are eligibility criteria for the project, but we can't tell you what they are. If you follow the advice, chances are that the person you recruit will be eligible.

#### IDU

- Give the coupon to someone you know who lives in this city and injects drugs, **not a stranger**.
- Give the coupon to someone who has not participated already.
- There are eligibility criteria for the project, but we can't tell you what they are. If you follow the advice, chances are that the person you recruit will be eligible.

### Coupons

- You will not receive a token of appreciation when you give a coupon to someone who is not eligible.
- You will not get replacement coupons if the coupons are lost or the person recruited turns out to be ineligible.
- Everyone has to have a coupon to be in the study.

### Time

- People who are not capable of completing the interview won't be eligible.
- Tell the person you recruit to have the coupon with them when they make an appointment.
- Everyone who completes an interview will receive \$25. Everyone who also does an HIV test will receive \$25.
- The whole process for the study takes less than 1 hour.
- Coupons will expire and the study will end at some point.

### Tokens of appreciation

- As a token of appreciation, you will receive \$10 for each person who you successfully recruit; the \$10 is not guaranteed just because you give someone a coupon.
- You will not receive a token of appreciation for someone who does not do an interview.
- Call the office to find out if someone with a coupon from you has completed the interview.
- We can't tell you who came in with a coupon from you.
- Only you can pick up your token of appreciation.

### Recruiter questions

- We ask questions so that we can identify you again when you come back for your token of appreciation.
- We link the numbers on the coupons we give you to the coupon you brought in, so we know how many people you have recruited.

Offer to answer any of the recruiter's questions.

Thank them for helping with the project.