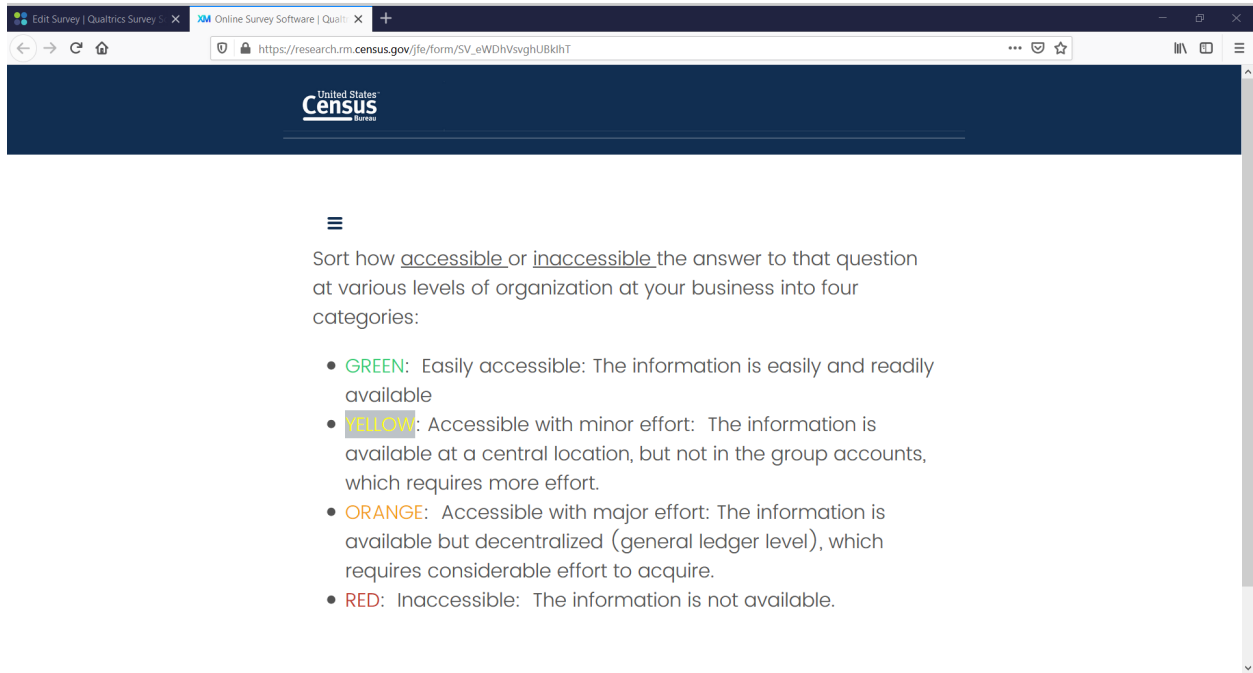


Harmonization Card Sort



United States
Census
Bureau

Sort how accessible or inaccessible the answer to that question at various levels of organization at your business into four categories:

- **GREEN**: Easily accessible: The information is easily and readily available
- **YELLOW**: Accessible with minor effort: The information is available at a central location, but not in the group accounts, which requires more effort.
- **ORANGE**: Accessible with major effort: The information is available but decentralized (general ledger level), which requires considerable effort to acquire.
- **RED**: Inaccessible: The information is not available.



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Question: What were the TOTAL sales, revenue, and other operating receipts for this business unit in 2019?

By your company	Green - Easily Accessible	Yellow - Accessible with minor effort
By state		
By industry (ies)		
By establishment		
By product line		
	Orange - Accessible with major effort	Red: Inaccessible





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Question: What were the TOTAL e-Commerce sales for this business unit in 2019?

Items	Green - Easily Accessible	Yellow - Accessible with minor effort
By your company		
By state		
By industry (ies)		
By establishment	Orange - Accessible with major effort	Red: Inaccessible
By product line		





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Question: What were the TOTAL operating expenses for this business unit in 2019?

Items	Green - Easily Accessible	Yellow - Accessible with minor effort
By your company		
By state		
By industry (ies)		
By establishment	Orange - Accessible with major effort	Red: Inaccessible
By product line		



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Question: What were the employer's 2019 annual costs for fringe benefits? Fringe benefits include:

- **Health insurance** - Insurance premiums for hospitals, medical plans, and single service plans such as dental, vision, and prescription drug plans.
- **Defined benefit pension plans** - Costs for both qualified and nonqualified defined benefit pension plans. Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include an employee's compensation and years of service and are not allocated to specific accounts maintained for employees.
- **Defined contribution plans** - Costs for defined contribution plans. Pension plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.
- **Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits**

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Items	Green - Easily Accessible	Yellow - Accessible with minor effort
By your company		
By state		
By industry (ies)		
By establishment	Orange - Accessible with major effort	Red: Inaccessible
By product line		

