

## Screen 1



Suppliers, below you will find dashboards used for federal category management reporting. We are interested in learning whether any of these dashboards would help you understand the category management framework and help contribute to your ability to work with the government. Contact [zachary.lerner@gsa.gov](mailto:zachary.lerner@gsa.gov) with questions.

Form Approved OMB #3090-0297 Exp. Date 7/31/2019 and Privacy Act Statement

The text "Form Approved OMB #3090-0297..." goes to a GSA Interact post where a PRA and Privacy Act Statement is linked. See next page for screenshot of the PDF.

OMB Control No. 3090-0297  
Req-30  
PSC Supplier Marketing User Survey – Capture for Review  
October 29, 2018

**Paperwork Reduction Act Statement**

OMB No: 3090-0297  
Expires 07/31/2019

This information collection meets the requirements of 44 U.S.C. § 3507, as amended by section 2 of the Paperwork Reduction Act of 1995. You do not need to answer these questions unless we display a valid Office of Management and Budget (OMB) control number. The OMB control number for this collection is 3090-0297. We estimate that it will take 2 minutes to read the instructions, gather the facts, and answer the questions. Send only comments relating to our time estimate, including suggestions for reducing this burden, or any other aspects of this collection of information to: General Services Administration, Regulatory Secretariat Division (MVCB), ATTN: Lois Mandell/IC 3090-0297, 1800 F Street, NW, Washington, DC 20405.

Screen 1 Continued

Choose any THREE of the Category Management Dashboards that you believe would be the most beneficial.

Vendors by Managed Spend

### Vendors by Managed Spend

Note: Click on a vendor name in the top view to filter "Vendor DUNS Breakdown and Contract Makeup"

Fiscal Year: FY 2017
Level 1 Category Group: GWCM
Level 1 Category: (All)
Level 2 Category: (All)

Vendor Name: (All)
Funding Department: (All)
Funding Agency: (All)
Funding Office: (All)
Small Business/Other: (All)

Vendor Name	Managed Spend	Unmanaged Spend	Dollars Obligated	Managed %
MCKESSON CORPORATION	\$8,690,649,156.15	\$43,053,365.20	\$8,733,702,521.35	99.51%
HEALTH NET FEDERAL SERVICES, LLC	\$4,731,460,742.38	\$19,723,813.93	\$4,751,184,556.31	99.58%
HUMANA MILITARY HEALTHCARE SERVICES, INC.	\$3,895,205,703.32	\$16,246,780.00	\$3,711,452,483.32	99.56%
UNITEDHEALTH MILITARY & VETERANS SERVICES, LLC	\$2,939,336,066.39		\$2,939,336,066.39	100.00%
TRIWEST HEALTHCARE ALLIANCE CORP.	\$2,643,590,315.14	\$4,201,740.00	\$2,647,792,055.14	99.84%
NATIONAL TECHNOLOGY & ENGINEERING SOLUTIONS OF SANDIA, LLC	\$2,526,838,606.21		\$2,526,838,606.21	100.00%
LOS ALAMOS NATIONAL SECURITY, LLC	\$2,475,213,053.53	\$9,620.00	\$2,475,222,673.53	100.00%
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION	\$2,452,260,248.78	\$1,800,961,491.03	\$4,252,321,739.81	57.67%
CONSOLIDATED NUCLEAR SECURITY LLC	\$2,363,701,935.95		\$2,363,701,935.95	100.00%
AMERISOURCEBERGEN DRUG CORPORATION	\$2,172,607,788.73	\$45,634,074.38	\$2,218,241,863.11	97.94%
BOOZ ALLEN HAMILTON INC.	\$2,115,916,630.02	\$1,552,090,620.52	\$3,668,007,250.54	57.69%
SANDIA CORPORATION	\$2,075,621,351.60	\$22,998.00	\$2,075,644,349.60	100.00%
UT-BATTELLE, LLC	\$1,531,731,371.38	\$0.00	\$1,531,731,371.38	100.00%
HP ENTERPRISE SERVICES, LLC	\$1,372,818,950.19	\$694,607,143.72	\$2,067,426,093.91	66.40%
CHEMONICS INTERNATIONAL, INC	\$1,370,278,157.18	\$242,774,734.16	\$1,613,052,891.34	84.95%
BECHTEL MARINE PROPULSION CORPORATION	\$1,309,573,970.11		\$1,309,573,970.11	100.00%
BP PRODUCTS NORTH AMERICA INC	\$1,121,681,168.10		\$1,121,681,168.10	100.00%
SYSTEMS RESEARCH AND APPLICATIONS CORPORATION	\$1,057,681,464.44	\$298,136,240.13	\$1,355,817,704.57	78.01%
BATTELLE ENERGY ALLIANCE, LLC	\$1,031,504,895.09	\$32,754.00	\$1,031,537,649.09	100.00%
SAVANNAH RIVER NUCLEAR SOLUTIONS LLC	\$1,016,281,686.35		\$1,016,281,686.35	100.00%

#### Vendor DUNS Breakdown and Contract Makeup

Vendor DUNS Number	Vendor Name	Contract Name	WOSB Flag	VOSB Flag	SDVOSB Flag	SDB Flag	Hubzone Flag
00282811K	SHARP ELECTRONICS CORP.	UNIDENTIFIED	N	N	N	N	N
001000363	LOUIS M. GERSON CO., INC.	SCHEDULE 84	N	N	N	Y	N
001001049	SPINELLI RAVIOLI MFG CO INC	Null	N	N	N	Y	N
001001767	ECKEL INDUSTRIES, INC.	Null	N	N	N	N	N
001002054	BOMAS MACHINE SPECIALTIES INC	Null	N	N	N	N	N

### Awards Exploration Tool

Exploration | Result Set

**Awards Exploration Tool - All filter and chart selections this page will narrow down the datasheet on the next page**

**DOD/Civilian Funding**  
 (All)  
 Civilian  
 DOD

**Funding or Contracting Entity**  
 Funding  
 Contracting

**Department (Select to populate data)**  
(None)

**Agency**  
(All)

**Office**  
(All)

**Category**  
(All)

**Subcategory**  
(All)

**Tier**  
(All)

**Fiscal Year**  
2017

**Contract Choice**  
All (includes non-contract awards)

\*For a given transaction, this is the available BIC contract (where applicable) that the dollars could have been obligated against.

**Award Type**  
(All)

**Award Name**  
(All)

**Award Expiration Range**  
(All)

**PSC**  
(All)

**NAICS**  
(All)

**Vendor**  
(All)

**Expiring within 1 year of today**  
Category: [ ] Display Metric: Count of Contracts [ ]

*Clicking a pie slice will further filter the data and jump to Datasheet*

Data last updated 9/4/2018 12:28:25

**Display Breakout**  
 PSC/NAICS  
 Vendor

**>> Top 30 by Count of Contracts - Clicking a box will further filter the data and jump to Datasheet**

**Value Range**  
Null

### Contract Inventory Exploration Tool

**Contract Inventory Exploration Tool** - All filter and chart selections will narrow down the data at the bottom of the page

(All) Civ/DOD  
 Civilian  
 DOD  
 Funding or Contracting Entity  
 Funding  
 Contracting  
 Level 1 Category (All)  
 Level 2 Category (All)  
 Business-Rule Tier (All)  
 Department (All)  
 Agency (All)  
 Office (All)  
 Contract Name (All)  
 Reference Pnid (All)  
 PSC (All)  
 NAICS Code (All)

*This tool is intended to be a reference tool for looking up information within the Contract Inventory.*  
*Note: The dropdown fields below include the functionality to type in data to assist in finding matching values to filter on.*  
 Data last updated 9/3/2018 8:00:20 PM

Tier	Contract Name	MasterCntrl	MstIDVType	master_tier	MstPIID	DerivativeCntrl	DrviDVType	derivative_...	DrvPIID	PSC	Naics Code	
<b>Grand Total</b>												\$1,075,477,80M
BIC	ALLIAN	ALLIAN	GWAC	BIC	GS00Q09BGD0004	Null	Null	Null	Null	D301	541512	\$23.91M
					GS00Q09BGD0005	Null	Null	Null	Null	D302	541512	\$72.38M
										D318	541512	\$0.36M
										D399	541512	\$37.87M
										R425	541512	\$2.01M
										R499	541512	\$19.85M
					GS00Q09BGD0007	Null	Null	Null	Null	D302	541512	\$5.84M
										D318	541512	\$9.14M
										D399	541512	\$58.13M
					GS00Q09BGD0008	Null	Null	Null	Null	Z2BC	541512	\$7.43M
					GS00Q09BGD0009	Null	Null	Null	Null	D399	541512	\$60.81M
					GS00Q09BGD0010	Null	Null	Null	Null	D399	541512	\$14.23M
					GS00Q09BGD0011	Null	Null	Null	Null	D301	541512	\$102.28M
										R412	541512	\$3.03M
					GS00Q09BGD0012	Null	Null	Null	Null	C214	541512	\$5.22M
										D302	541512	\$0.60M
										R408	541512	\$7.47M
										R410	541512	\$2.64M
										R425	541512	\$22.44M
					GS00Q09BGD0013	Null	Null	Null	Null	S805	541512	\$151.55M
										S850	541512	\$3.51M
										S895	541512	(\$0.40M)
										D399	541512	\$24.47M

### Schedule Sales Query Plus

Control Panel | Report Builder | Trends | Trends New Contracts | Sales by Geography

**Schedule Sales Query Plus**

Please select the criteria to limit the results of the report then click **one of the options below**.

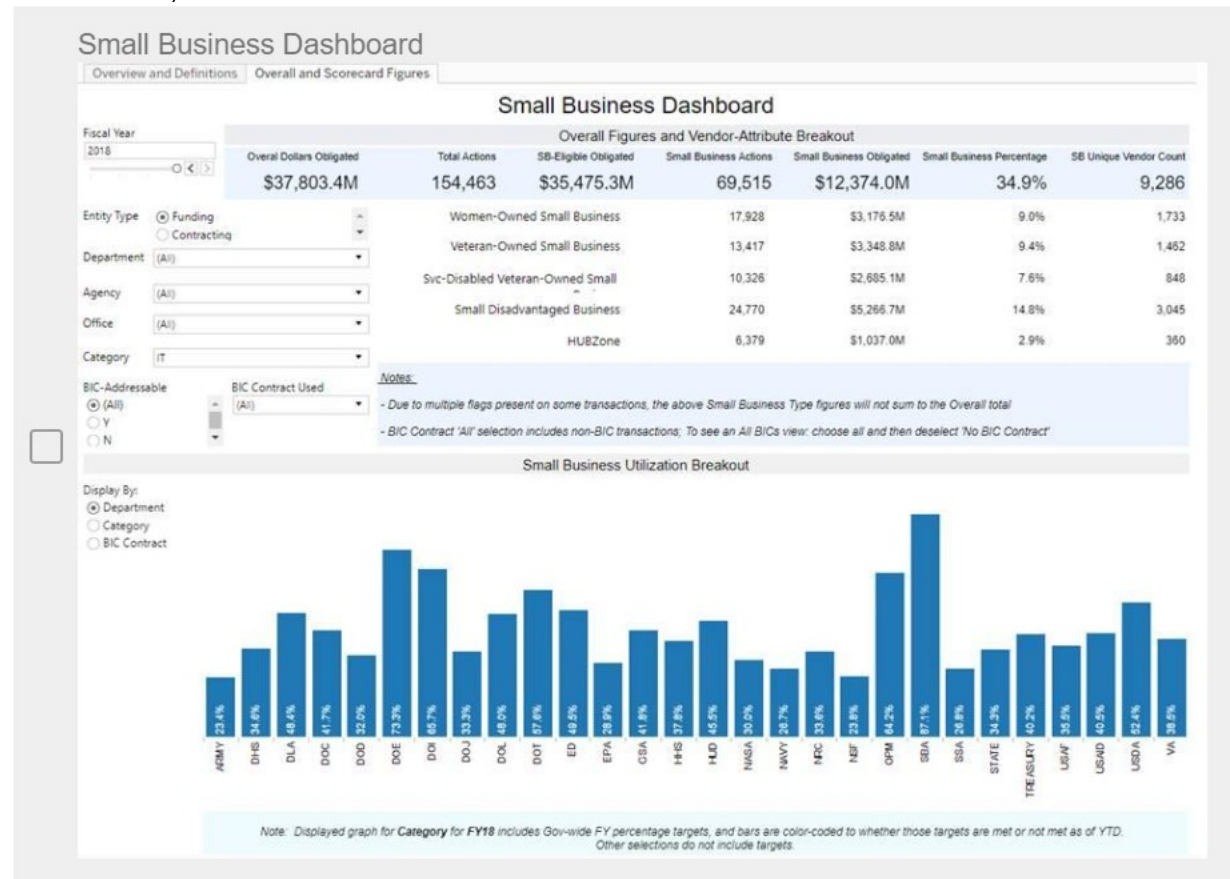
Offer Type (All)  
 Contract Number (All)  
 Contractor Name - DUNS (All)  
 Business Size (All)  
 Socioeconomic Category (All)  
 Select by Sales or Input (Sales Amount)

Total Range (select by clicking on the date)  
 October 2017 | June 2018

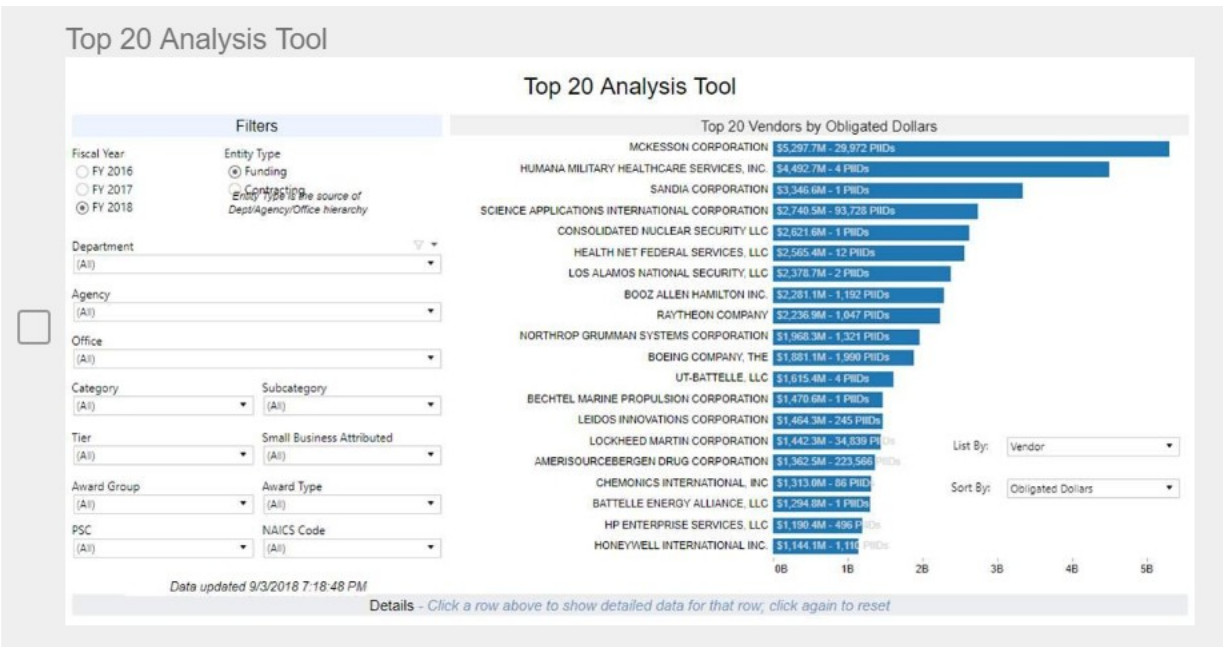
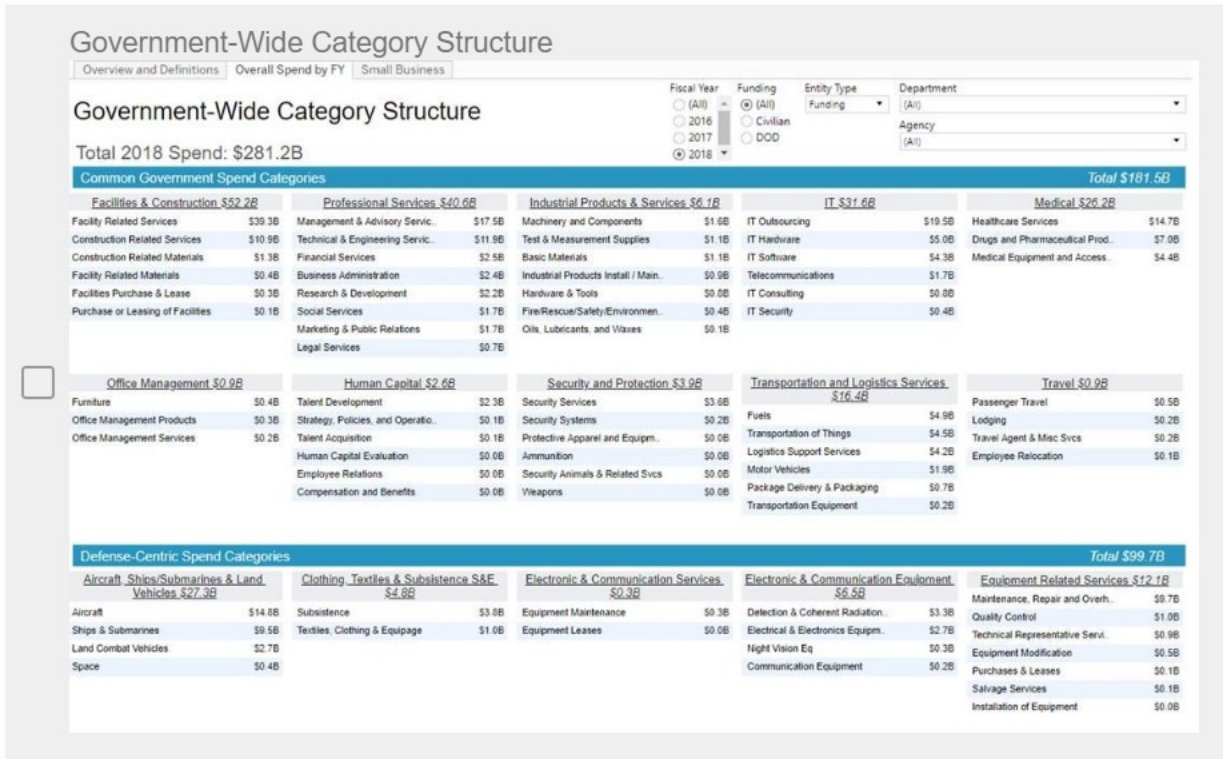
**Data Summary**  
 Distinct Contractors: 14,193  
 Distinct Contracts: 18,650  
 Total Sales: \$22,956.9M

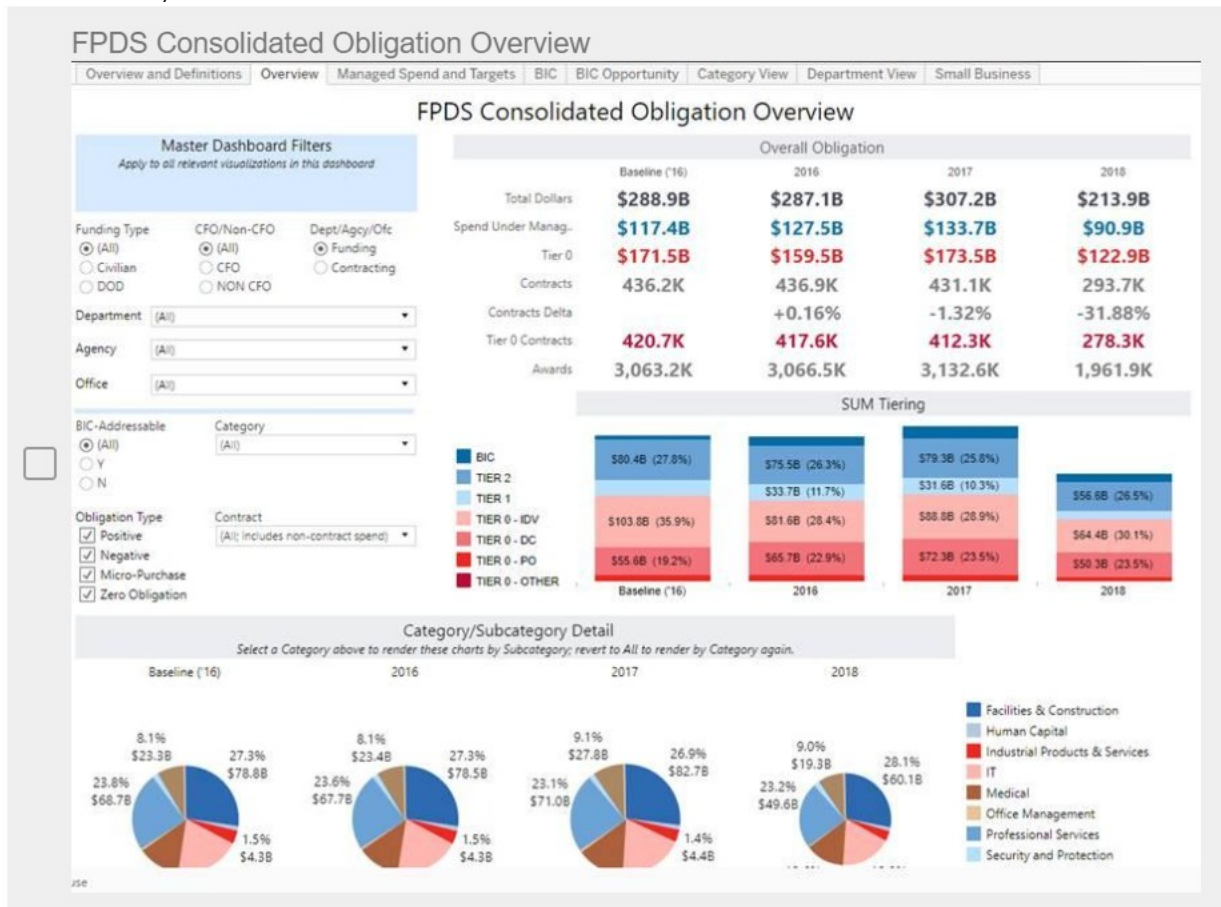
**Business Size**  
 Small Business: \$5,642,255,198 (24.59%)  
 Other Than Small: \$17,314,707,702 (75.41%)

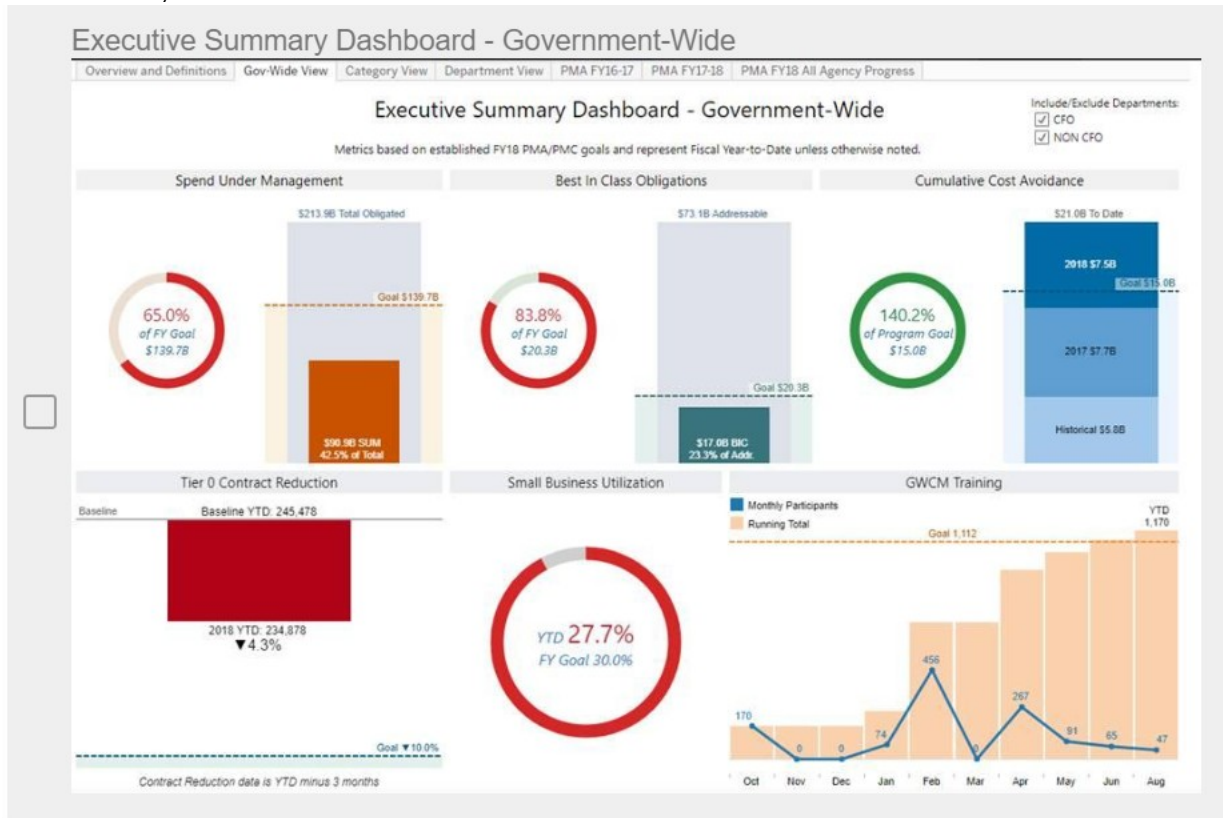
Dashboard Last Updated: 8/7/2018  
 Sales Data as of FY18 Q3  
 Data is refreshed approximately 1.5 months after the close of each quarter.  
 Questions about this data? Please contact: aoc-support@gsa.gov



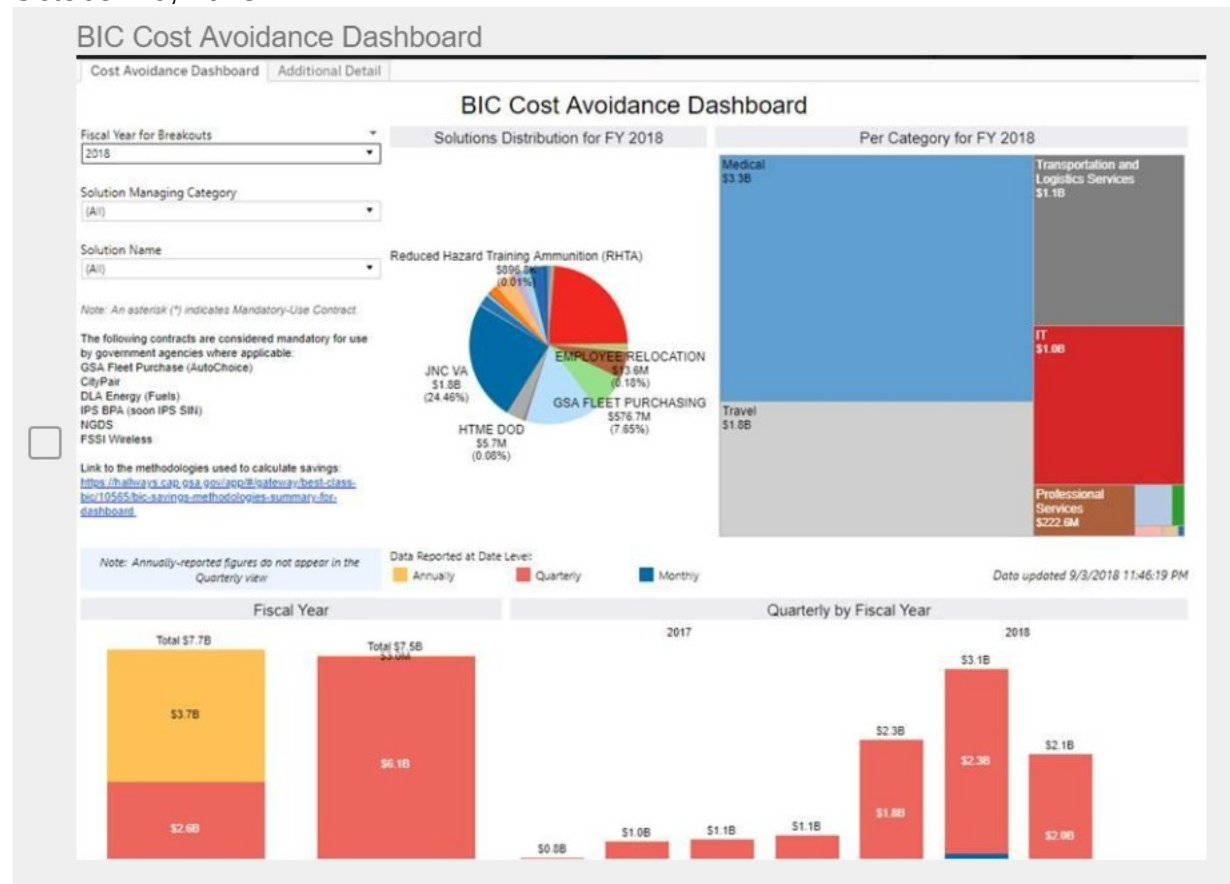
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### SUM by Agency and Tier

SUM by Agency and Tier

Data Updated 9/3/2018 9:06:27 PM

Slow Obligations:  
 Micro-Purchase  
 Negative  
 Positive  
 Zero Obligation

CFD/Non-CFD Dept:  
 CFD  
 NON-CFD

Funding Department: (All)

Fiscal Year: FY 2017

Level 1	Spend Under Management				Unmanaged				Grand Total
	BIC	TIER 2	TIER 1	Total	TIER 0 - IDV	TIER 0 - DEFINITIVE CONT.	TIER 0 - PURCHASE ORDE.	TIER 0 - OTHER	
Facilities & Construction	\$136.4M 0.2%	\$24.1B 29.2%	\$1.7B 2.1%	\$26.0B 31.4%	\$23.7B 28.7%	\$31.2B 37.7%	\$68.6M 0.1%	\$68.6M 0.1%	\$82.7B 100.0%
Professional Services	\$4.6B 6.4%	\$12.3B 17.3%	\$6.9B 9.8%	\$23.8B 33.0%	\$27.3B 38.6%	\$18.6B 26.2%	\$1.3B 1.8%	\$48.0M 0.1%	\$71.0B 100.0%
IT	\$13.8B 23.6%	\$13.6B 23.3%	\$7.0B 11.9%	\$34.4B 58.8%	\$14.3B 24.5%	\$7.3B 12.5%	\$2.4B 4.0%	\$76.3M 0.1%	\$58.4B 100.0%
Transportation and Logistics Services	\$3.0B 10.6%	\$6.4B 23.1%	\$768.0M 2.8%	\$10.2B 26.7%	\$10.9B 39.1%	\$5.8B 20.9%	\$525.1M 3.3%	\$17.6B 67.3%	\$27.0B 100.0%
Medical	\$877.0M 2.0%	\$17.6B 41.9%	\$13.6B 31.7%	\$32.1B 74.6%	\$4.9B 11.4%	\$4.2B 9.7%	\$1.8B 4.1%	\$10.8B 25.2%	\$42.8B 100.0%
Industrial Products & Services	\$61.6M 0.6%	\$2.2B 2.1%	\$645.2M 5.8%	\$2.3B 20.5%	\$3.1B 27.7%	\$2.1B 19.0%	\$3.0B 26.9%	(\$0.01) 0.0%	\$5.1B 100.0%
Human Capital	\$129.0M 2.9%	\$894.5M 19.7%	\$98.1M 2.2%	\$927.4M 20.9%	\$1.8B 35.6%	\$1.8B 36.9%	\$281.2M 6.4%	\$13.7M 0.3%	\$3.2B 100.0%
Security and Protection	\$28.1M 0.5%	\$1.4B 25.9%	\$874.0M 16.2%	\$2.3B 41.7%	\$1.7B 32.0%	\$1.2B 21.6%	\$206.9M 3.8%	\$50.9M 0.9%	\$5.4B 100.0%
Office Management	\$84.3M 3.7%	\$841.4M 37.9%	\$30.3M 1.4%	\$927.6M 42.1%	\$712.2M 31.3%	\$187.9M 8.3%	\$417.6M 18.4%	\$1.3B 57.9%	\$2.3B 100.0%
Travel	\$24.3M 2.1%	\$184.9M 15.7%	\$3.9M 0.3%	\$213.0M 18.1%	\$617.9M 52.6%	\$174.1M 14.8%	\$171.9M 14.6%	\$93.0M 81.0%	\$1.2B 100.0%
<b>Grand Total</b>	<b>\$22.7B 7.4%</b>	<b>\$79.3B 25.8%</b>	<b>\$31.6B 16.3%</b>	<b>\$133.7B 43.5%</b>	<b>\$88.8B 28.9%</b>	<b>\$72.3B 23.6%</b>	<b>\$12.2B 4.0%</b>	<b>\$256.4M 0.1%</b>	<b>\$173.6B 56.6%</b>

Thumbnail: Click on data point to view details on hover.

