

# PRICES RECEIVED BY FARMERS OPERATION PROFILE

## for GRAINS, OILSEEDS and PULSE CROPS 2013

OMB No. 0535-0003  
 Approval Expires: 3/31/2013  
 Project Code: 185 QID: 001242  
 SMetaKey: 2806



**Alabama Field Office**  
 P.O. Box 240578  
 Montgomery, AL 36124-0578  
 Phone: 1-800-832-4181  
 Fax: 334-279-3590  
 E-mail: nass-al@nass.usda.gov

The U.S. Department of Agriculture collects and publishes information on prices farmers receive for agricultural commodities. This information is used in estimation of farm income, the computation of counter-cyclical payments, State tax projections and rates, and for price studies and analysis of returns from various crops.

Information requested in this survey is used to prepare estimates of selected agricultural commodities. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept confidential and used only for statistical purposes in combination with similar reports from other producers. Response is **voluntary**.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0003. The time required to complete this information collection is estimated to average 10 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

1. Do you expect this operation to **purchase** any of these commodities from U.S. farmers during the next 12 months?

Include all varieties, grades and qualities.	YES	NO		UNITS (Circle one)			
				<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Corn (yellow) . . . . . 0102	1	3	0103	<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Soybeans . . . . . 0126	1	3	0127	<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Winter Wheat . . . . . 0110	1	3	0111	<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Flaxseed . . . . . 0132	1	3	0133	<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Sunflower, Oil Type . . . . . 0134	1	3	0135	<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Sunflower, Non-Oil Type . . . . . 0136	1	3	0137	<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Canola . . . . . 0180	1	3	0181	<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Other – Specify: _____ . . . . .	1			<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt
Other – Specify: _____ . . . . .	1			<sup>1</sup> Bu	<sup>2</sup> Lbs	<sup>3</sup> Tons	<sup>4</sup> Cwt

*If all commodities are checked 'NO', Thank the Respondent, and conclude the interview.*

2. Do you purchase **organic** commodities?

0182  <sup>3</sup> NO  <sup>1</sup> YES – Specify commodities -- \_\_\_\_\_

3. Do you purchase **Non-GMO** and/or specialty grains?

0228  <sup>3</sup> NO  <sup>1</sup> YES – Specify -- \_\_\_\_\_

4. Will this operation purchase any commodities from **farmers in other States**?

0183  <sup>3</sup> NO  <sup>1</sup> YES – Specify States -- \_\_\_\_\_

5. (Ask for elevators which are part of multiple unit firms/locations only.)

Please review the attached sheet.

(Verify that the list of firms is correct and complete.

If necessary, make appropriate deletions, additions, and/or capacity changes.

Re-verify the list and continue.)

Considering all the elevators and locations listed, how would you prefer to report?

0184

- <sup>1</sup> Each site individually
- <sup>2</sup> Combined total for all sites
- <sup>3</sup> Headquarters reports all locations separately
- <sup>4</sup> Some other combination. Please list which sites you would like combined for reporting purposes

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6. What is the total rated storage capacity of all firms that you will report price data for, along with the preferred reporting unit. (**Include** capacity of all lines if this is a Headquarters unit of a Multi-unit firm where total quantity purchased and the gross value from all lines are reported.)

CURRENT FIRM LOCATION	STORAGE CAPACITY	UNITS (Circle one)				
	0226	0227	<sup>1</sup> Bu.	<sup>2</sup> Lbs.	<sup>3</sup> Tons	<sup>4</sup> Cwt

**NOTE:** Inform the respondent our reporting specifications call for **Quantity** at standard moisture content and **Total Gross Value**, adjusted for quality discounts and premiums but not other deductions. Ask the respondent to provide a **settlement sheet** (*check stub, sales ticket, assembling sheet*) showing a typical transaction and a **monthly summary** (*monthly report*). It will help to determine the firm's ability to report based on our guidelines.

7. Will your firm report quantities purchased on a **dry (shrunk) weight basis** (that is at standard moisture content)?

0185

- <sup>1</sup> **YES**
- <sup>5</sup> **N/A**
- <sup>3</sup> **NO** - Ask—On a monthly basis, will you **estimate** quantities on a dry (*standard moisture*) basis? ..... 0186  
 <sup>1</sup> **YES**     <sup>3</sup> **NO**

8. Will you **exclude** commodities **purchased from non-farmers** such as other elevators, firms, brokers, or truck buyers?

0187

- <sup>1</sup> **YES**
- <sup>5</sup> **N/A**
- <sup>3</sup> **NO** Ask—What percent of your monthly purchases are from non-farmers? ..... 0188  
\_\_\_\_\_ %

On a monthly basis, will you **estimate** the purchases from non-farmers and **subtract** that amount from the total quantity and gross value you report? ..... 0189  
 <sup>1</sup> **YES**     <sup>3</sup> **NO**

9. Will you **include** all purchases from farmers **delivered to a terminal or processing facility** (that is, direct or brokered sales)?

0190  <sup>1</sup> YES  <sup>5</sup> N/A  <sup>3</sup> NO – Ask-- On a monthly basis, will you **estimate** these purchases and include them in the total quantity and gross value you report? . . . . . 0191  <sup>1</sup> YES  <sup>3</sup> NO

10. Will you **exclude** commodities purchased from producers or firms **in other countries**?

0192  <sup>1</sup> YES  <sup>5</sup> N/A  <sup>3</sup> NO – Ask-- On a monthly basis, will you **estimate** these purchases and exclude them from the total quantity and gross value you report? . . . . . 0193  <sup>1</sup> YES  <sup>3</sup> NO

11. Will you **exclude** commodities purchased for **resale as seed**?

0194  <sup>1</sup> YES  <sup>5</sup> N/A  <sup>3</sup> NO – Ask-- On a monthly basis, will you **estimate** these purchases and exclude them from the total quantity and gross value you report? . . . . . 0195  <sup>1</sup> YES  <sup>3</sup> NO

**NOTE:** For items 12 and 13, if the respondent answers **NO**, ask if they will be able to **estimate** the amount of the discount to be subtracted or the premium to be added to the monthly gross value.

12. Will you report the monthly gross value of purchases from farmers **after--**

a. <b>subtracting</b> discounts for moisture content . . . . .	0196 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0197 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
b. <b>subtracting</b> discounts for quality factors such as grade, test weight, protein content, foreign matter or damage . . . . .	0198 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0199 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
c. <b>subtracting</b> discounts for transportation charges from farm to elevator (price should reflect point at which grain changes possession.) . . . . .	0200 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0201 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
d. <b>adding</b> premiums for farmer delivering the grains, oilseeds or pulse crops to a mill, processor or terminal . . . . .	0202 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0203 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
e. <b>adding</b> premiums for quality factors . . . . .	0204 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0205 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO

13. Will you report the monthly gross value of purchases from farmers **before itemized deductions are made for--**

a. Drying . . . . .	0208 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0209 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
b. Storage . . . . .	0210 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0211 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
c. Check-off fees . . . . .	0212 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0213 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
d. Service fees . . . . .	0214 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0215 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
e. Cleaning or grading . . . . .	0216 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0217 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO
f. Transportation or handling charges from farm to first point of sale (if billed to farmer) . . . . .	0218 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>5</sup> N/A <input type="checkbox"/> <sup>3</sup> NO – Will you estimate?	0219 <input type="checkbox"/> <sup>1</sup> YES <input type="checkbox"/> <sup>3</sup> NO

14. Will you report contract purchases from farmers so that the quantities and corresponding values are both reported in the same month?

(Include: forward contracts, deferred payment contracts, basis, minimum price, option or hedge-to-arrive contracts.)

0220

<sup>1</sup> YES – Go to item 15.       <sup>5</sup> N/A – Go to item 15.

<sup>3</sup> NO – What percentage of your monthly purchases are contract purchases? \_\_\_\_\_ %

0221

a. Does this change after harvest? .....  <sup>1</sup> YES.       <sup>3</sup> NO

0222

b. On a monthly basis, will you estimate contract purchases delivered (settled, closed) and include these purchases in the total quantity and gross value you report? .....  <sup>1</sup> YES.       <sup>3</sup> NO

0223

15. Does your accounting period allow a calendar month? .....  <sup>1</sup> YES.       <sup>3</sup> NO      From \_\_\_\_\_ To \_\_\_\_\_

0224

16. SURVEY RESULTS: To receive the complete results of this survey on the release date, go to [www.nass.usda.gov/results](http://www.nass.usda.gov/results).

Would you rather have a brief summary mailed to you at a later date? .....  YES =1       NO =3

0099
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17. Who will be the primary contact at your operation for completing our monthly survey?

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Telephone: (        )      Fax: (        )      Email: \_\_\_\_\_

18. Who will be the alternate contact at your operation for completing our monthly survey?

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Telephone: (        )      Fax: (        )      Email: \_\_\_\_\_

**Thanks so much** for your assistance today and for your continued help in completing the Prices Received by Farmers report. Each month we will mail you a monthly Prices Received questionnaire to complete. We will also include a copy of the reporting instructions for your reference. You may also fill this survey out on the Internet. Instructions will be made available to you as to how to access the survey. If you have any questions, feel free to contact our office using our toll free number. [If you did not interview the primary contact, ask to speak with the primary contact and take some time to review the reporting instructions with them.]

Response		Respondent		Mode		R Unit	Enum.	Eval.	DATE: 9910 MM DD YY
1-Comp	9901	1-Op/Mgr	9902	1-Mail	6-e-mail	9903	0921	098	100
2-R		2-Sp		2-Tel	7-Fax				
3-Inac		3-Acct/Bkpr		3-Face-to-Face	8-CAPI				
4-Office Hold		4-Partner		4-CATI	19-Other				
5-R – Est		9-Oth		5-Web					
6-Inac – Est									
7-Off Hold – Est									
8-Known Zero									
S/E Name									OFFICE USE 002